

2011 Aggie Real Estate Network Annual Conference

Thursday, July 28, 2011

6:00 PM – 9:00 PM Welcome Reception - *Traditions Club*

Friday, July 29, 2011

7:45 AM – 4:00 PM Friday Forum – *George Bush Presidential Complex Annenberg Conference Center*

6:30 PM Dinner & Golf Calcutta – *Traditions Club*

Saturday, July 30, 2011

9:30 AM – 5:00 PM George Bush Library Open for Tours

10:00 AM Golf Tournament - *Traditions Club*

2:00 PM Skeet Shoot - *Gunsmoke Shooting Range*

6:30 PM Fajita Dinner by the Pool (Live Music) - *Traditions Club*.

Friday Forum Agenda – July 29th 2011

7:45 – 8:30 AM Breakfast - *Annenberg Conf Center Lobby*

8:30 – 8:45 AM Welcoming Address and Conference Overview - *Annenberg Conf Center*

8:45 – 10:00 AM Economic Outlook for Real Estate - *Annenberg Conf Center*

Dr. Mark Dotzour – Real Estate Center at Texas A&M

10:00 – 10:15 AM Networking Break

10:15 – 11:00 AM Break out session 1A – Demographic Trends and Effects on Real Estate - *Annenberg Conf Center*

Fred Caldwell – President & CEO Caldwell Companies

Dr. Pat Guseman – Pres. Population and Survey Analyst

David Jarvis – Director Metro Study

Dr. Jim Gaines – Real Estate Center at Texas A&M

Break out session 1B - Rural Land Update - *Annenberg Conf Center*

Dr. Charles Gilliland – Real Estate Center at Texas A&M

Joe Patterson – VP Capital Farm Credit

Dr. Joe Outlaw – Dir. of Ag. & Food Policy Center Texas A&M

Ray Utley – President Land Division Henry S. Miller

11:00 – 11:15 AM Networking Break

11:15 – 12:00 PM Break out sessions 2A – Capital Markets Update - *Annenberg Conf Center*

Cydney Donnell – Dir. RE Programs Mays Business School

David C. Williams – SE Mkt Mgr RE JPMorganChase

Wally Reid – Managing Director HFF

John L’Huiller – Partner Phoenix Capital Partners

Break out session 2B – Property Tax Strategies- *Annenberg Conf Center*

Mike Henry – Principal Ryan LLC

Victor Grant – Complex Property Advisors Corp.

Jonathan Sanders – Principal Paradigm Tax Group

Trey Novosad – Director Popp, Gay & Hutcheson LLP

12:00 – 1:15 PM Lunch - *Annenburg Conf Center*

1:15 – 2:00 PM Distressed Asset Panel - *Annenberg Conf Center*

Dr. Mark Dotzour – Real Estate Center at Texas A&M

Sam Gillespie – EVP & COO Behringer Harvard

Bruce Nelson – Principal The Situs Companies

Carlos P. Vaz – President & Founder Conti Real Estate Investments

2:00 – 2:15 PM Networking Break

2:15 – 3:00 PM Opportunities in Aggieland Panel - *Annenberg Conf Center*

Todd McDaniel – President & CEO Research Valley Partnership

Mark Ellison – Dir. Corp. Relations TEES

Bob Farley – Site Selector Texas Triangle Park

Katherine Rojo Del Busto – EAVP TAMU Research

3:00 – 3:15 PM Networking Break

3:15 – 4:00 PM Annual Membership Meeting - *Annenberg Conf Center*
