



Master of Real Estate

Special Thanks



Faculty

Cydney Donnell

Ed Elmore

Anthony Fillipi

Charlie Gilliland

Dick Haney

Tom Jackson

David Newburn

Program Staff

Lois Carter

Angie Degelman

Graduate Business

Career Services

Jessica Newcomb

Lori Donnell

Program Update

Master of RE Program Update

Program News

- Students 100% Employed & Interned
- Average Salary \$59,000
- \$17,500 in Scholarships Awarded
- Current program size: 57

Mays College of Business News

Lois Carter Receives MVP of Learning Assistants Award
from the Athletic Department
University Survives Budget Cuts

RE Center Establishes Scholarship

Current Admission Statistics

Incoming Fall 2011 Class Profile

Undergraduate Universities

Texas A&M University	15
Other Texas Universities	5
Out of state universities	4

Gender

Male	20
Female	4

Undergraduate Majors

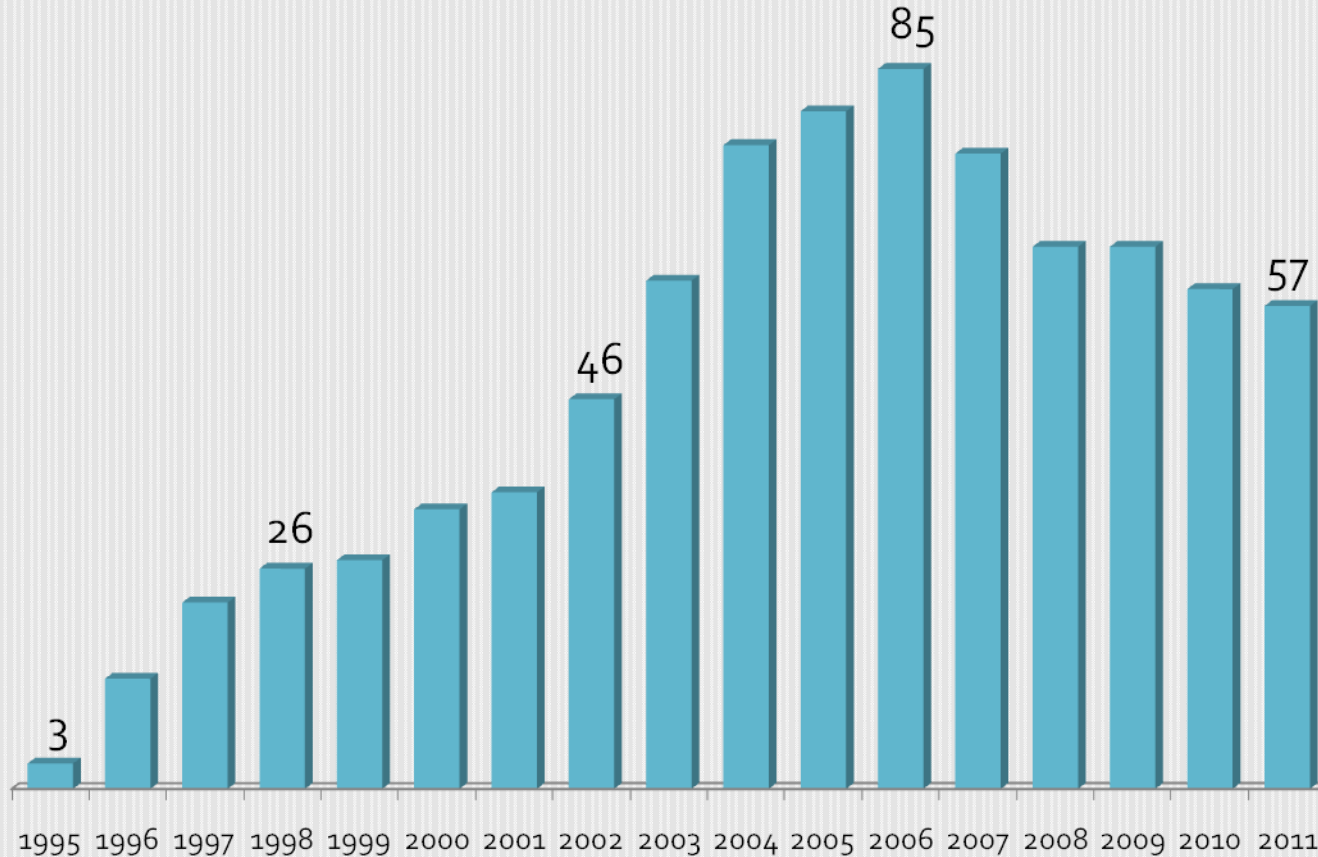
Finance	12
Other business	6
Construction Science	2
Other	4

Entrance Qualification Averages

GPA on last 60	3.3
% Admitted	65%

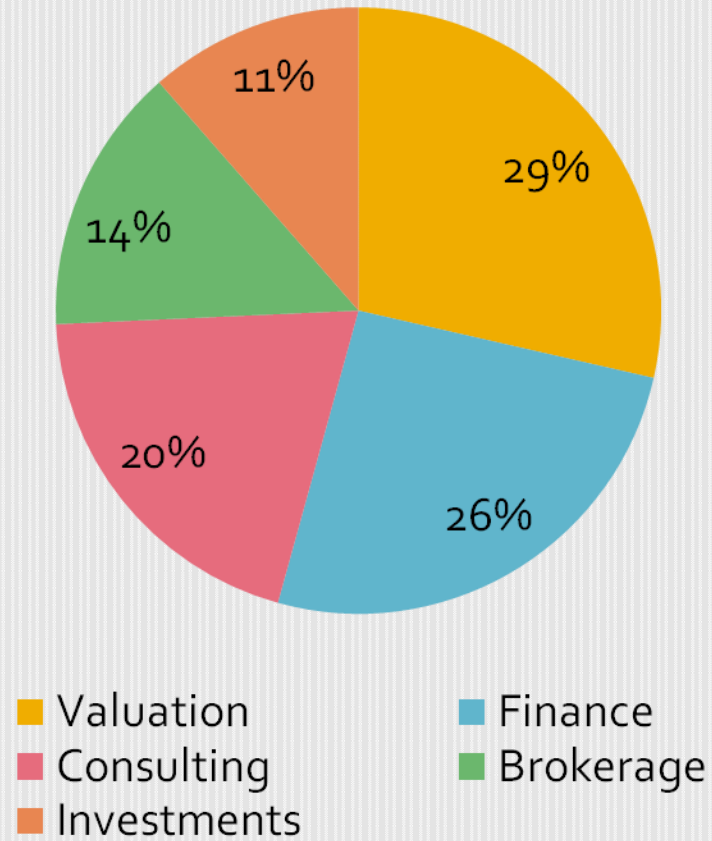
Enrollment

Students on Campus, Fall 1995 to Fall 2011



Employment Trends

Banks Back, Dallas Leads Way



Employers

Graduates – Permanent Positions 2009-2010

Houston	
<ul style="list-style-type: none">• Altus (2)• Deloitte• Duff and Phelps• Finial Group• Hines (2)• JP Morgan Chase• Stream Realty (2)• Thoreen Hale	<ul style="list-style-type: none">• Consulting• Consulting• Valuation• Brokerage• Investments• Finance• Brokerage• Valuation
College Station , Austin and Other	
<ul style="list-style-type: none">• Cypress• GW Property• Popp Gray• Real Analytics• Grubb and Ellis, Bozeman, MT• Wells Fargo, Orlando, FL	<ul style="list-style-type: none">• Investments• Investments• Valuation• Valuation• Brokerage• Finance

Employers

Graduates – Permanent Positions, 2010-2011

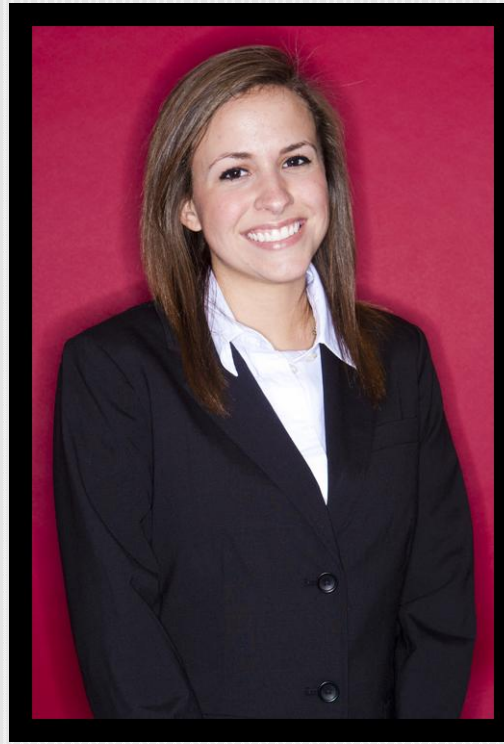
Dallas/Fort Worth	
<ul style="list-style-type: none">• Amerisphere• Bank Of America• Bank of the Ozarks• Colliers Valuation• Cushman Wakefield• Ernst and Young (2)• FannieMae• Fordmark• Integra• JP Morgan Chase (2)• Matador• Southland Property Tax• Wells Fargo	<ul style="list-style-type: none">• Finance• Finance• Finance• Valuation• Valuation• Consulting• Finance• Consulting• Valuation• Finance• Landman• Valuation• Finance
San Antonio	
<ul style="list-style-type: none">• Dugger, Canaday• Nu Star• USAA	<ul style="list-style-type: none">• Valuation• Valuation• Investments

Student Leadership



Zack Petro
REA President

Internship and Full-time:
USAA Realty



Erin Looney
GREW President

Internship:
Cangelose



Brock Robertson
REA President

Internship:
Goldman Sachs
Mortgage

MRE Scholarships

Master of Real Estate Program Scholarships

- **Drs. Ivan W. and Luanne Schmedemann Endowed Scholarship**
Stephanie Norwood, Kristen Wiehe
- **Valero Energy Corporation Endowed Scholarship**
Austin Blankenship, Dustin Burke, James Driver,
Spencer Hough, Justin Mazzella, Cullen McGehee,
Stephanie Norwood, Ray O'Connor, Minna Peracha,
Zack Petro, Adam Smith Jeffrey Williams
- **Alvin B. Wooten Scholarship**
Diego Alvarado Palma
- **David B. Hendricks II Scholarship**
Garrett Pisarik, Kristen Wiehe
- **Plum Endowed Scholarship**
Mary, Douglas, Amanda Knight, Michael Minix, Adam
Smith, Sarah Whitmore
- **Virgie D. and O.N. Mitchell, Sr. Scholarship**
James Graves, Minna Peracha

Enrichment

Beyond Academics

Case Competitions



NAIOP Texas Shoot Out
Travis Damerou, Jody Goldman, Spencer Hough,
Bart Schaeffer, Britton Wells, Kade Frink



ULI Design Competition
Ray O'Connor
MSLD – MRE



MIT Case Competition
Dustin Burke, Joey Keffler,
Tommy Le, Casey Rydin
MBA – MRE



Real Estate Speaker Series



Speaker	Firm	Topic
Bruce Petersen	USAA	Investments
Steve DuPlantis	CBRE	Valuation
Billy Brown	Altus Group	Brokerage
Mike Burrichter	CBRE Investors	RE Funds
Kimberly Byrum	Alvarez & Marsal	Consulting
Steve Harding	Transwestern Investment Management	Capital Markets
Robert Jordan	NorthMarq	Investments

Real Estate Speaker Series

Speaker	Firm	Topic
Brent Mann	The Vista Companies	Investments
David Martin	Moran & Co.	Brokerage
Bryan Miller	National Appraisal Partners	Valuation
Casey Oldham	Oldham Goodwin Group	Brokerage
Ethan Penner	CB Richard Ellis	Investments
Stephen Ramseur	Jones Lang LaSalle Americas, Inc.	Brokerage and Professionalism
Donnie Sherwood	Integra Realty Resources	Valuation
Holland Smith	Fowler Property Acquisitions	Acquisitions
Scott Williams	Traditions Master Planned Community	Development/ Construction

Real Estate Roundtable

- Mission:
 - Mentoring Students
 - Outreach
- Requirements:
 - Financial
 - Time
- Major Activities
 - RE Career Day
 - Judging Competitions
 - Luncheon Sponsor
 - Counsel Director



Real Estate Roundtable



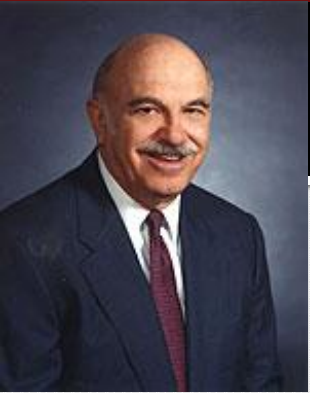
Executive

Malcolm Stewart	Chief Operating Officer	Camden Property Trust
Kimberly Byrum Johanna Christiansen	President Representative	Aggie Real Estate Network
David Williams	Executive Vice President	JP Morgan Chase

Endowed

Steven Dawson	Principal	Dawson Interests
Bradley Freels	Chairman/CEO	Midway Companies
Tom Saylak	Private Investor	Teewinot
Dan Sparks	Private Investor	
John Speer	President	Royce Builders

Real Estate Roundtable



Member

Michael Beckendorf	President	Beckendorf Investments
Michael Burcher	Principal	CBRE Investors
Fred Caldwell	President and CEO	Caldwell Companies
Doyle Graham	President	Valencia Group
E. J. Huntley	Principal	Deloitte Financial Services
Stephen Ramseur	Exec. Vice President	Jones Lang LaSalle
Don Sherwood	Managing Director	Integra
David Wieland	Managing Principal	DAW Capital
Ed Wulfe	President /Principal	Ed Wulfe & Co.

Industry Outreach

Real Estate Roundtable Speaker Series Luncheon



Featuring: Steve LeBlanc



Goal: Become Nationally Recognized Program

*Become the best real estate education and research program
in Texas, the Southwest and ultimately in the U.S.*

Moving to National Prominence

Review of Accomplishments

- ***Dynamic and Talented Faculty***
 - ***Increased Cooperation with MSLD Program***
 - ***Coordination with MBA Program***
 - ***Competitions***
 - ***Ethan Penner Visit***
- ***Develop high visibility industry outreach programs***
 - ***Steve LeBlanc Luncheon***
 - ***Working with ULI Houston***
- ***Broaden Student Curriculum and Enrichment Activities***
 - ***40 Students Attending Houston Luncheon Gratis***
 - ***4 Teams, 3 Case Competitions, Partner with MBA, MSLD***

Long Term Challenge

- Secular Budgetary Concerns
- RE Not a Basic Required Subject
- Best Defense - Fundraising

How Can You Help?

- Contribute
- Join the Roundtable
- Refer Leads
- Hire a Student
- Be a Speaker
- Give Feedback on Program

Questions

<http://mays.tamu.edu/grad/masters/realestate>